

Preface: Source Notes and Bibliography

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“Enron is well ... American business” (McLean and Elkind, p. v)

“Fish rot at the head” (Bryce, p. 12)

“Shocking incompetence ... market’s judgment” (Eichenwald, p. 11)

“Thoughtless ... leadership” (Salter, p. 2)

“careless and lazy management” (Salter, p. 126)

“innovation corrupted” (Salter)

Lay free-market rhetoric (Bradley, *Capitalism at Work*, p. 3)

halt foreign privatization (Valette and Wysham, p. 4)

“bourgeois morality” (Sombart 1915, p. 341)

“a great company” (Skilling, quoted in McLean and Elkind, pp. xx, 419; Lay, quoted in Nocera)

“a strong ... 2001” (quoted in Nocera)

“It was one ... Kinder left” (quoted in McLean and Elkind, p. 99)

“Sometime around ... the line” (Fox, p. 308)

“Richard Kinder’s departure ... transformation” (Fox, p. 308)

“I think ... January 1, 1997” (Barnhart interview, p. 35)

Kinder subservience to Lay (Swartz with Watkins, p. 36)

Kinder and Valhalla whitewash (McLean and Elkind, p. 21)

Kinder earnings enforcer (Swartz with Watkins, p. 69)

Kinder and compensation systems (Salter, p. 81; Koch, p. 207)

Kinder bankruptcy (McLean and Elkind, p. 25)

Kinder-Morgan as anti-Enron company (Creswell)

“systemic failure” (Will)

free-market blame for Enron (Bradley, *Capitalism at Work*, pp. 2–3, 17–18, 293–95)

“a problem ... in markets” (“Enron’s Sins.” See also Bradley, *Capitalism at Work*, pp. 5–6)

political and governmental blame for Enron (Bradley, *Capitalism at Work*, pp. 3–6, 17–18, 292–93, 295–99, 302)

Enron as rent-seeker (Bradley, *Capitalism at Work*, pp. 4–5, 8, 36, 72, 119, 124, 141, 288, 307–8; 310–11; Bradley, *Edison to Enron*, pp. 4, 10, 15, 479, 498, 500, 521)

Enron visions (Enron Corp., *1987 Annual Report*, p. 3; Enron Corp., *1992 Annual Report*, p. 7; Enron Corp., *1995 Annual Report*, p. 2)

Ken Lay history (Bradley, *Capitalism at Work*, pp. 3–6, 185–86, 119, 174, 242)

Enron divisions, separate strategies (Lay, p. 357)

final vision, world’s leading company (Swartz with Watkins, p. x; Bradley, *Capitalism at Work*, p. 101)

Lay as Mr. Houston (Bradley, *Capitalism at Work*, 1, 4; Bradley, *Edison to Enron*, p. 8)

inside/outside history (Collingwood, p. 213)

“The Chief” (McDonald, p. 105. See also Bradley, *Capitalism at Work*, p. 186; Bradley, *Edison to Enron*, p. 21)

Lay as Mr. Natural Gas (Bradley, *Capitalism at Work*, p. 185; Bradley, *Edison to Enron*, p. x)

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